

### Raisins:

#### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during May 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 1999.

#### Market Share-May:

Each carrier's current market share is based on the number of containers shipped during May 1999. Source: PIERS, May 1999.

#### Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### Ocean Rates:

Ocean rates are applicable for July 30, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: May 1999

Month\Year: 1\4

,	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARI	Cotton R.	Size	Container <b>R</b> ate	
Sea-Land	100%	45%	20 Days	\$1,450	\$20							\$1,470	
Maersk	0%	22%	29 Days⁴	\$1,250	\$20				\$200			\$1,470	
Senator	0%	22%		\$900.00								\$900	
Evergreen	0%	11%	16 Days	\$2,254	\$1							\$2,270	

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: May 1999

Month\Year: 2\28

, , , , , , , , , , , , , , , , , , , ,	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	100%	32%	15 Days	\$750.00	\$20								\$770
Yang Ming	0%	90%	16 Days	\$1,064									\$1,064
COSCO	0%	25%		\$700.00									\$700
Cho Yang	0%	4%	12 Days	\$1,025									\$1,025

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L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: May 1999

Month\Year: 4\32 Surcharges: Market Market **Transit** Share CY Time CFS Rec ARB Cotton R. Carrier Share Ocean Rate **BAF** CY**CAF THC** Size **ContainerRate** Cho Yang \$625.00 14 Days 46% 12% \$625 14 Days \$750.00 \$20 \$770 Maersk 24% 26% Evergreen 24% 10% 15 Days⁴ \$1,522 \$1 \$1,538 OOCL 7% 11% \$800.00 \$800 15 Days Mitsui OSK 13% 14 Days \$800.00 \$800 0% P&O Nedlloyd 0% 15 Days \$1,000 \$20 \$1,020 40 KT 13% Senator 0% 10% 14 Days \$645.00 \$645 Hyundai 14 Days \$1,646 \$1 \$1,662 0% 6%

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<sup>4</sup> Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: May 1999

Month\Year: 5\75

Womm, rear. 500		Market Share CY	Transit Time	Ocean Rate									
Carrier	Market Share				BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	60%	4%	12 Days	\$800.00									\$800
P&O Nedlloyd	20%	1%	14 Days	\$1,000	\$20		4%						\$1,070
APL	20%	1%	12 Days	\$825.00									\$825
Evergreen	0%	26%	16 Days	\$760.00	\$1								\$776
Yang Ming	0%	22%	14 Days	\$745.00									\$745
Maersk	0%	15%	13 Days	\$750.00	\$20		4%						\$800
OOCL	0%	13%	13 Days	\$825.00									\$825
K Line	0%	8%	13 Days	\$1,112	\$1								\$1,128
Sea-Land	0%	3%	12 Days	\$750.00	\$20		4%						\$800
Zim Line	0%	3%		\$700.00									\$700
Senator	0%	3%		\$700.00									\$700

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L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: May 1999

Month\Year: 2\17

month car. Ziii	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec Al	RB Co	otton R.	Size	Container <b>R</b> ate
Senator	50%	24%		\$900.00									\$900
Maersk	50%	24%	21 Days	\$1,250	\$20				\$20	00			\$1,470
Cho Yang	0%	40%		\$1,230									\$1,320
COSCO	0%	12%		\$900.00									\$900

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: May 1999

Month\Year: 3\10

·	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR.	B Cotton R.	Size	ContainerRate	
Cho Yang	60%	42%	19 Days	\$1,075								\$1,075	
P&O Nedlloyd	40%	24%	21 Days	\$1,400	\$20							\$1,420	
Evergreen	0%	23%	28 Days	\$2,144	\$16							\$2,160	
Yang Ming	0%	10%		\$1,565								\$1,565	

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: May 1999

Month\Year: 4\22

Market Market Transit

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
Cho Yang	52%	38%	18 Days	\$1,075									\$1,075
Maersk	25%	19%	18 Days	\$1,250	\$20		8%						\$1,370
K Line	22%	18%	20 Days	\$950.00									\$950
P&O Nedlloyd	0%	14%	19 Days	\$1,250	\$20		8%						\$1,370
Evergreen	0%	7%	25 Days	\$1,788	\$1		8%						\$1,947
Senator	0%	5%	18 Days	\$1,176			8%						\$1,419

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L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: May 1999

Month\Year: 81\468 Surcharges: Market Market **Transit** Carrier Share Share CY Time Ocean Rate **BAF** CY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** P&O Nedlloyd \$1,085 11 Days \$1,085 40 KT 33% 43% Yang Ming \$1,100 \$1,100 32% 22% 10 Days Cho Yang 9 Days \$1,266 \$1,266 8% 9% Hanjin 6% \$700.00 \$16 6% 9 Days 40% \$996 10 Days \$750.00 \$20 .00% \$1,070 Maersk 6% 2% 5% 11 Days \$660.00 \$16 \$1,538 Evergreen 4% Hyundai 4% 17 Days \$716.00 \$16<sup>1</sup> 40% \$453<sup>1</sup> \$1,471 4% NYK Line 11 Days \$930.00 \$930 2% 4% Hapag-Lloyd 11 Days \$828.00 40% \$28 \$1,637 1% 0% COSCO 10 Days \$700.00 \$700 1% 0% \$927.00 \$453<sup>1</sup> K Line 0% \$1,380 6% 10 Days

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<sup>1</sup> Rate is per container